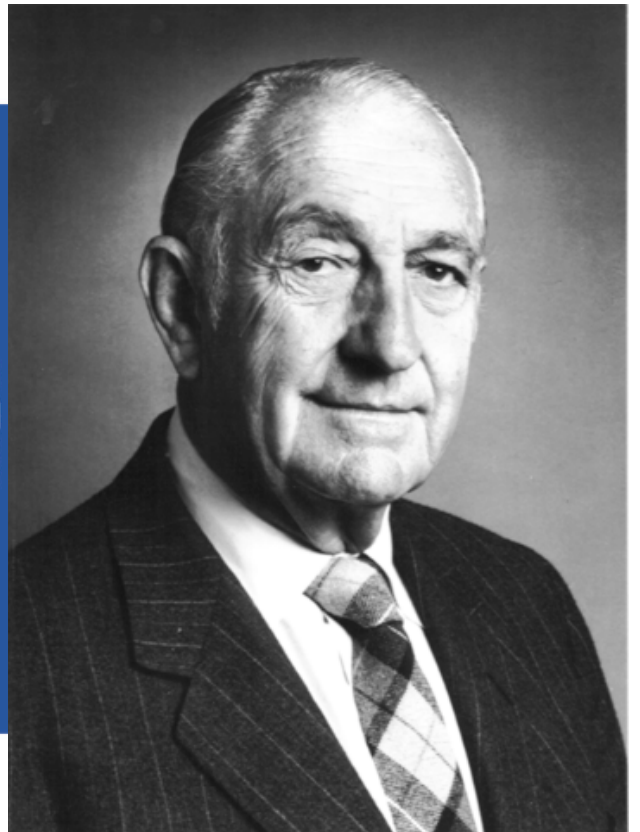




Entrepreneurship@Stanford

Joel Jean
Katherine Chen
Kamil Dada
Michael Duong

CS181 Final Presentation
June 1, 2011





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NVIDIA



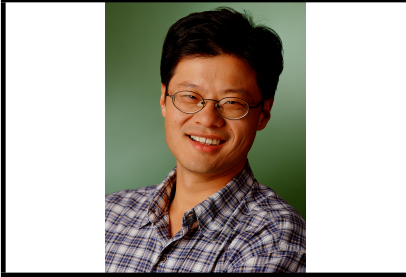
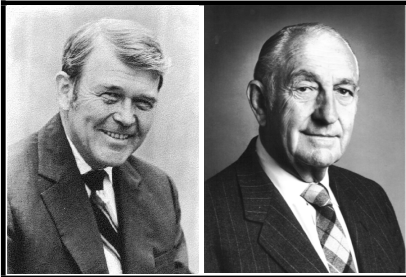


YAHOO!

NASDAQ

NASDAQ



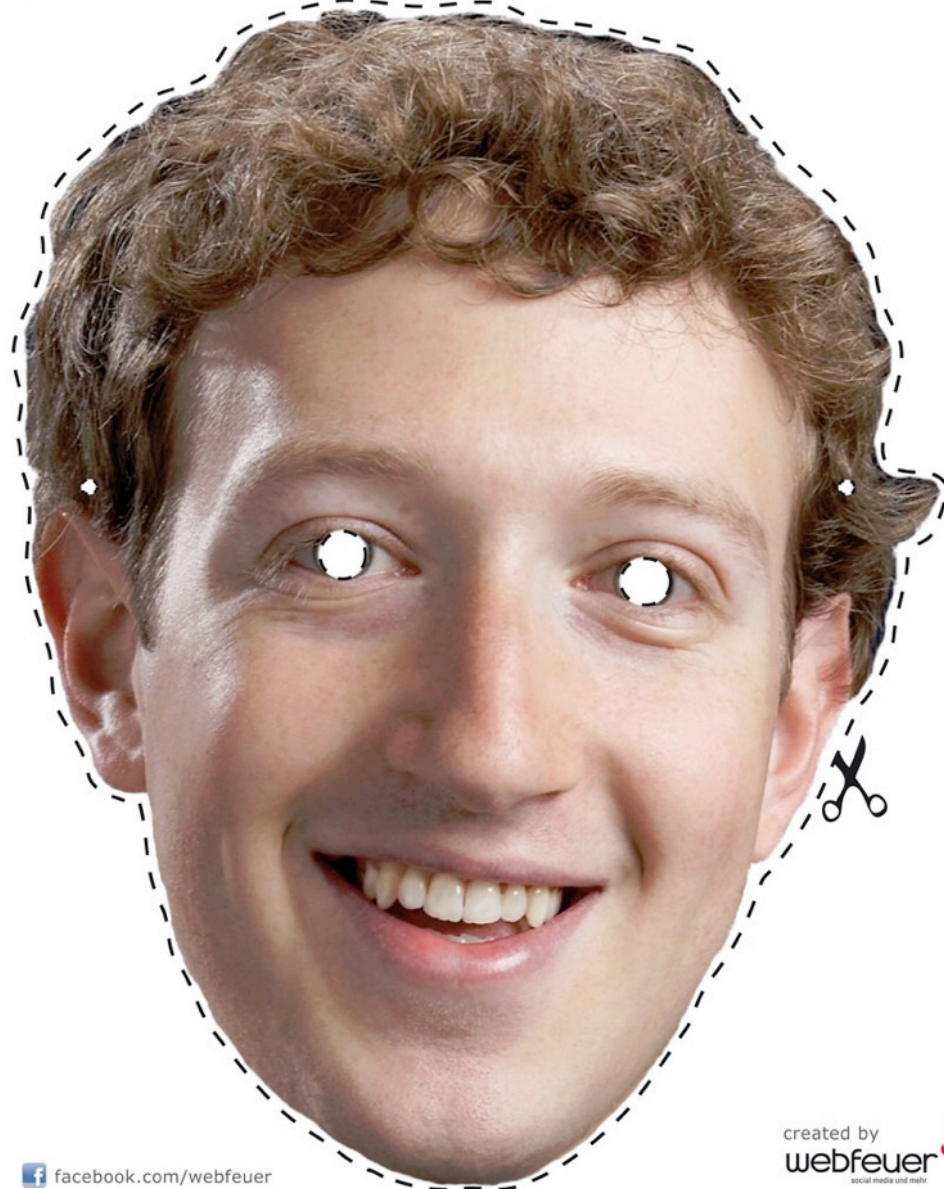


the mark zuckerberg halloween mask



Mark Zuckerberg Everybody wants to be like me - now you can! With my exclusive halloween mask you'll be the star at every party. Guaranteed. For the real Zuckerberg experience put on some old t-shirt, jeans, sandals and get rid of all your friends. Happy Halloween!

October 26, 2010 at 10:00am · Comment · Like · View Feedback (666)



Is there a
minimum
age for
**changing
the world?**

Topics of Conversation

Undergraduate Community Survey

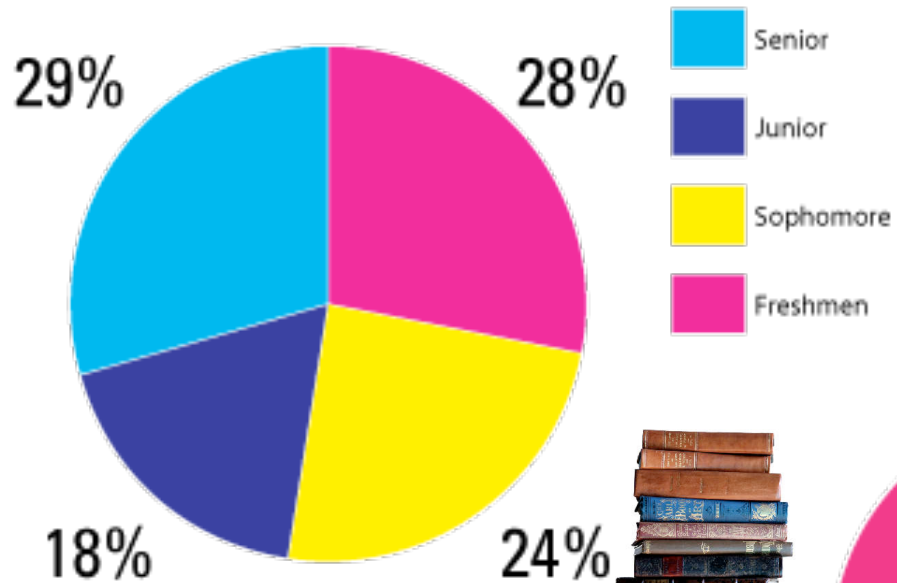


Individual Perspectives

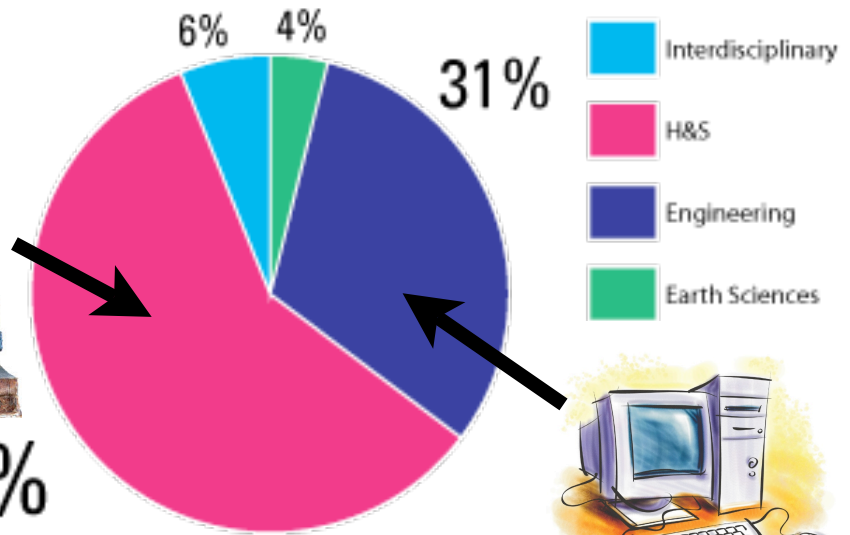


Key Elements of
Entrepreneurship at Stanford

Survey Participant Make-up

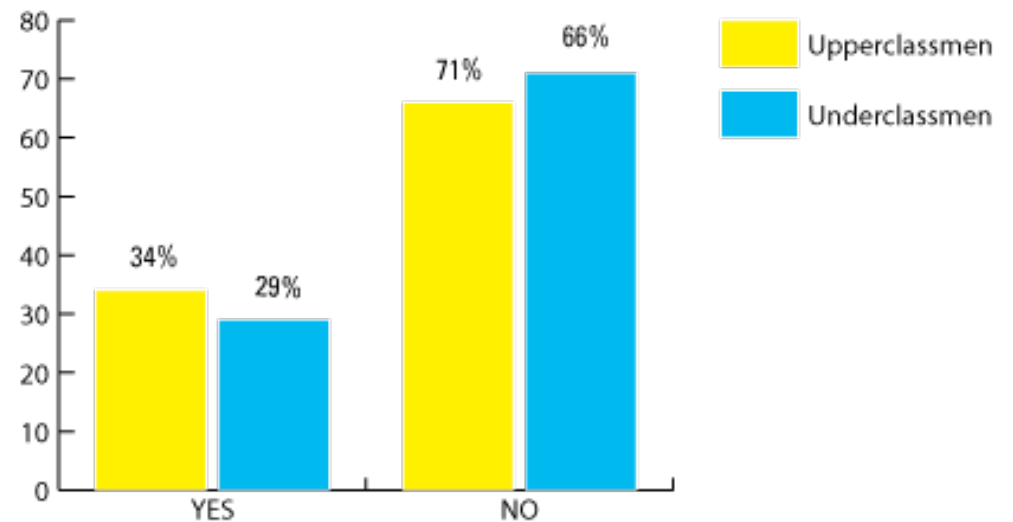
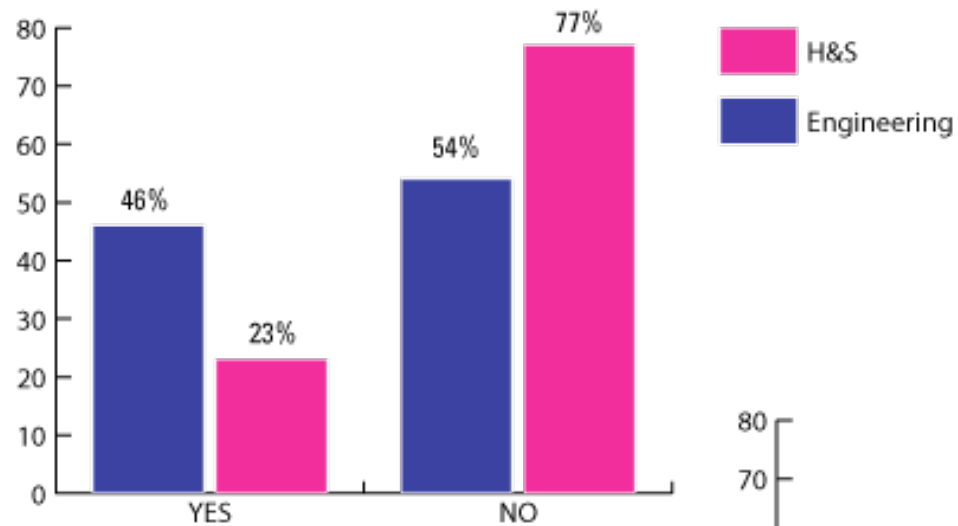


58%





Do you consider yourself entrepreneurial?



“

The Silicon Valley environment
drives more people to
entrepreneurship than
anything Stanford does.

”

- **Jay Borenstein**, *CS prof and SSE Labs mentor*



Stanford is the catalyst and everything else is
part of the reaction.

- **Joachim de Lombaert**, *SymSys '09*, Co-founder of *Friend.ly*

People here can fail without being ridiculed.

- **Dan Thompson**, *CS '13*, Founder of *ThinkOutside*

If you try to teach entrepreneurship in class, it
will fail. I think teaching entrepreneurship in
class is worthless.

- **Marty Hu**, *CS '11*, Co-founder of *Tezzit*

I value classes for the network they provide.

- **Erin Parker**, *Economics and Math '11*, Co-founder of *Bard.li*





What resources at Stanford have helped prepare you for entrepreneurship?

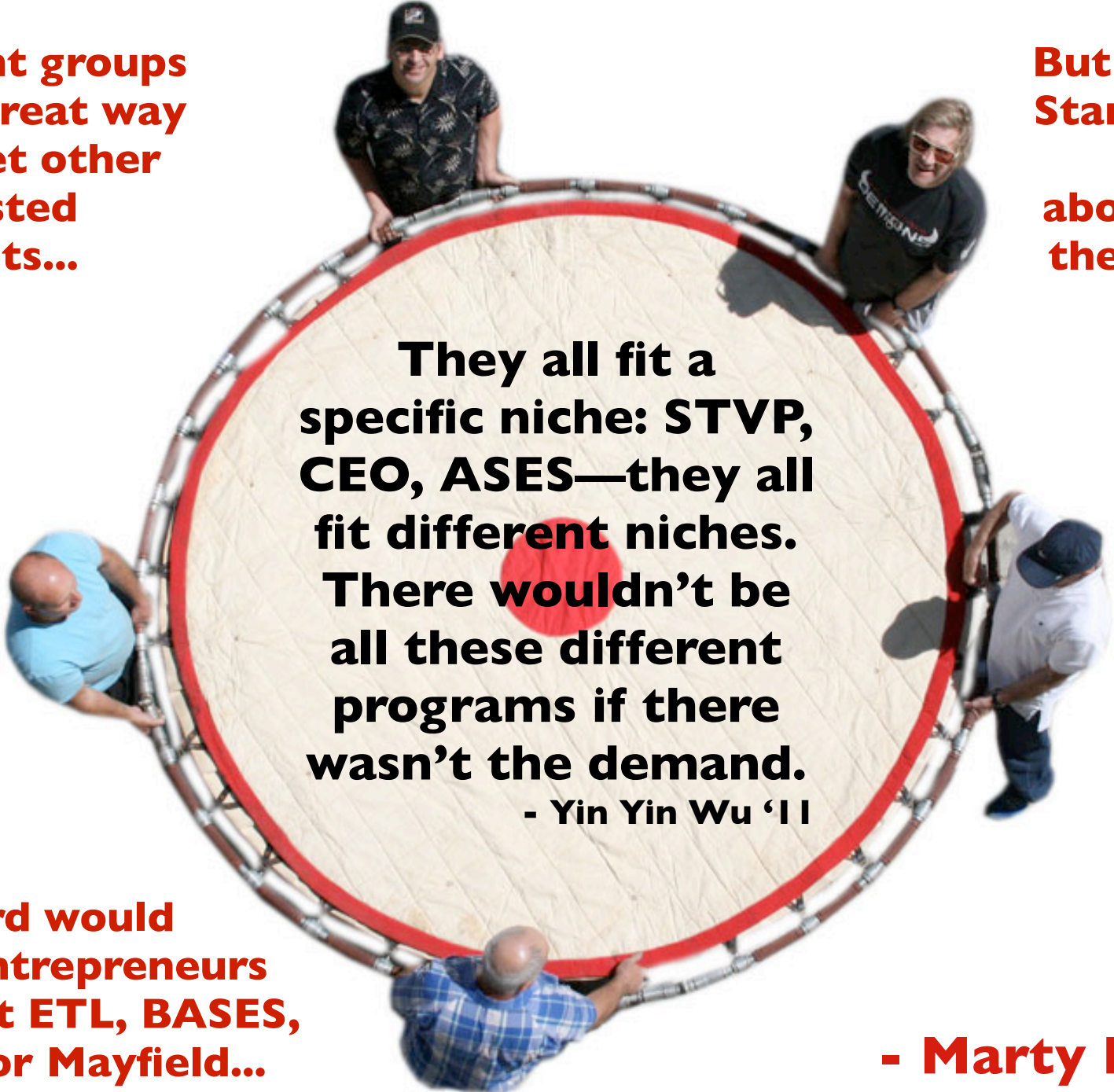
<i>Freshmen</i>		<i>Seniors</i>
26%	Class projects	69%
26%	Faculty mentors	31%
36%	Student Entrepreneurship Groups (e.g. BASES, ASES)	20%
52%	Talks by entrepreneurs	56%
8%	STVP programs (e.g. Mayfield Fellows, ETL, courses)	15%
76%	Other entrepreneurial-minded students	78%
26%	Other	9%

ETL is the gateway drug to entrepreneurship.

- Yin Yin Wu, CS '11, BASES Co-president, Co-founder of AdRaid

**Student groups
are a great way
to meet other
interested
students...**

**But I think
Stanford is
going
about it in
the wrong
way...**



**They all fit a
specific niche: STVP,
CEO, ASES—they all
fit different niches.
There wouldn't be
all these different
programs if there
wasn't the demand.**

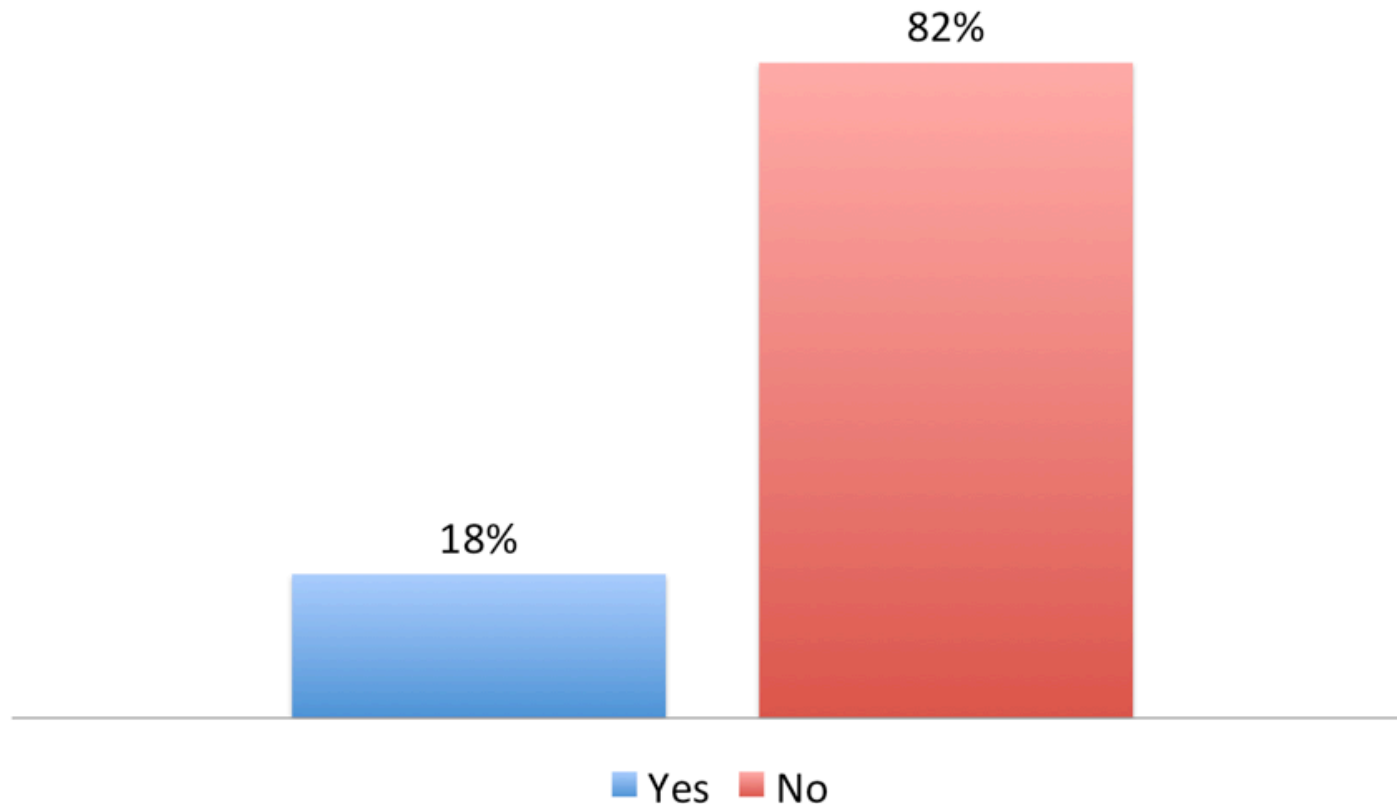
- Yin Yin Wu '11

**Stanford would
have entrepreneurs
without ETL, BASES,
ASES, or Mayfield...**

- Marty Hu '11



Does Stanford focus too much on entrepreneurship at the expense of a classical liberal arts education?




A true liberal arts education teaches you the ability to learn anything.
- Marty Hu '11

“

The problem is that engineering produces graduates who go on to make a lot of money and give back to support those departments, while humanities graduates can't really hope to make a fortune, even if they have a fantastic idea, say, for a book.... Many students just don't see the value in majoring in the humanities.

”
- **Jay Borenstein**



As a CS major who has no idea about psychology, it's hard to get your product out there. You think if it's good they will come, but that's not the case.

- **Travis Kiefer, CS '11, Founder of Gumball Capital**

Being able to sell is the most important: You need to sell to your co-founders to join you. You need to sell to investors. Liberal arts majors tend to have a better time doing that.

- **Marty Hu '11**

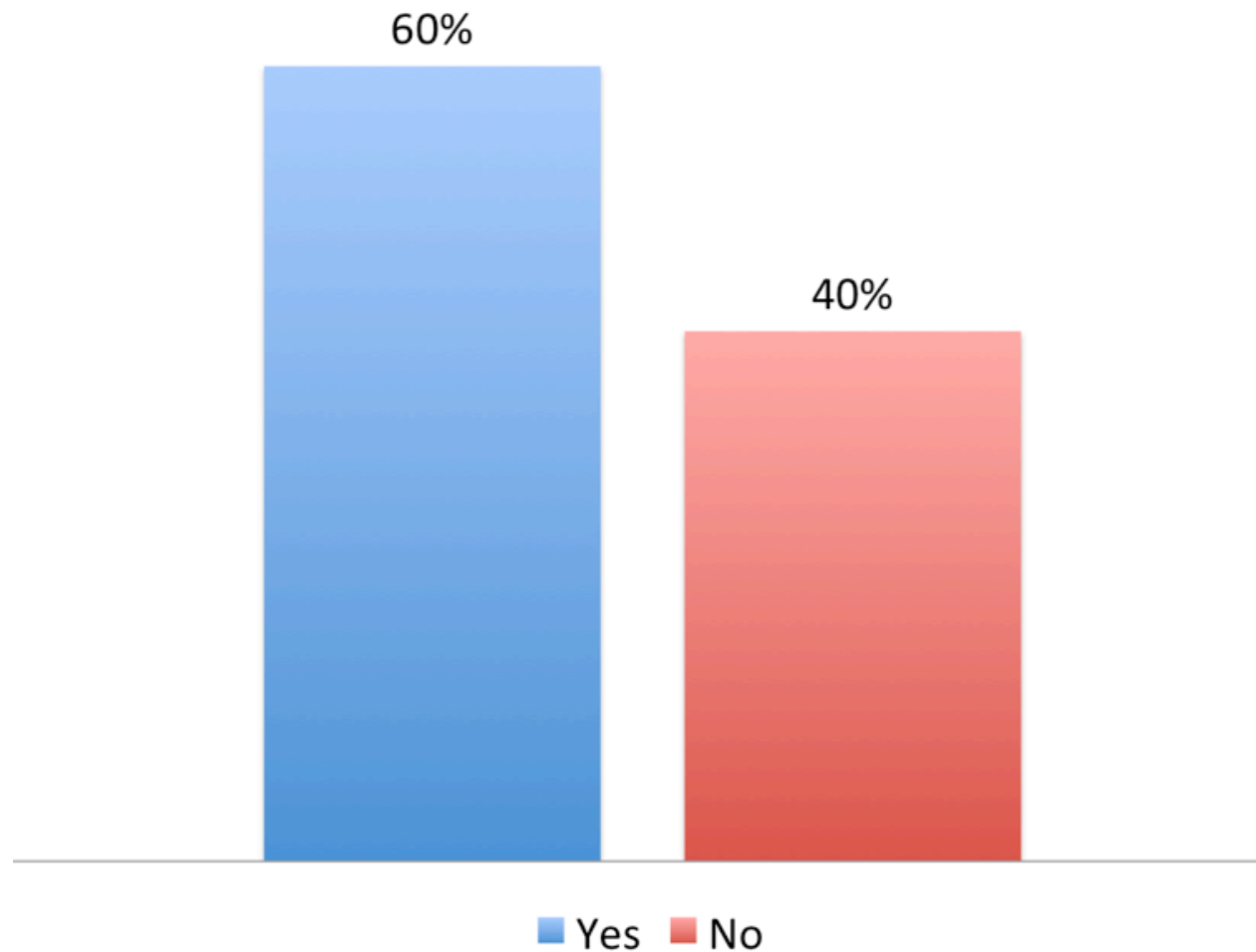
If I redid Stanford, I would probably be an English major... **There are people who change the world who don't take Math 53.**

- **Erin Parker '11**





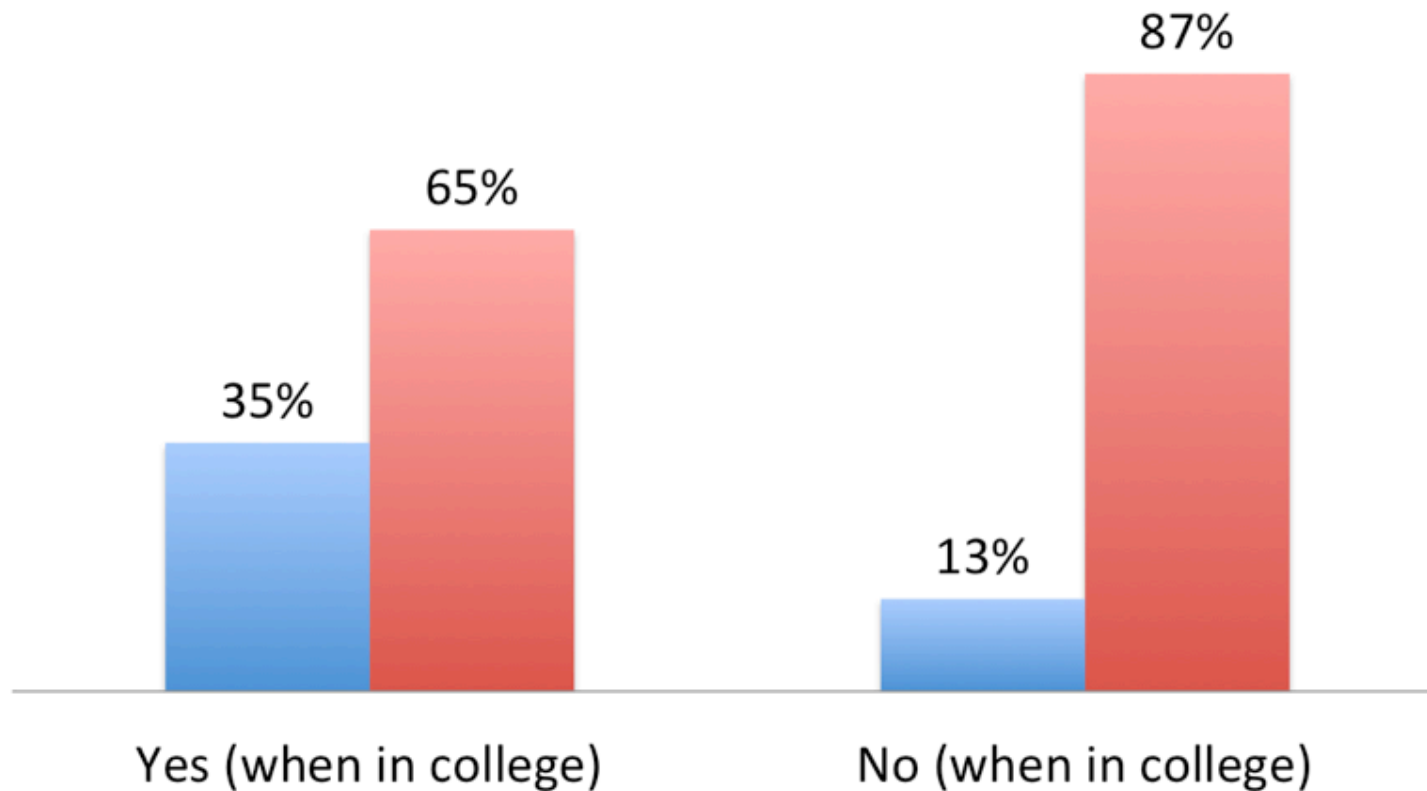
If you had a great idea and were offered \$100K to work on it for 2 years, would you take it?






If you had just graduated from high school, would you take it over attending college?

■ Yes ■ No






Is it worth it to **disrupt the personal development** of a high-schooler in exchange for the early experience of founding a company? I don't think so.

- **Jay Borenstein**

A university education gives the large majority the tools to become innovators and entrepreneurs throughout their lives.



- **Jim Plummer**, *Dean of Stanford's School of Engineering*



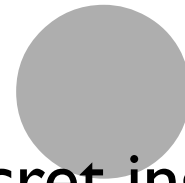
Taking the Thiel Fellowship was the **easiest decision of my life**.... But all the people in college are making the right choice, while people who aren't in college aren't necessarily making the right choice. College is an amazing hiding place: It's the only place you can work on an idea and fail and no one knows.

- **Tom Currier**, *Physics '13, Thiel Fellow, Founder of Black Swan Solar*



S

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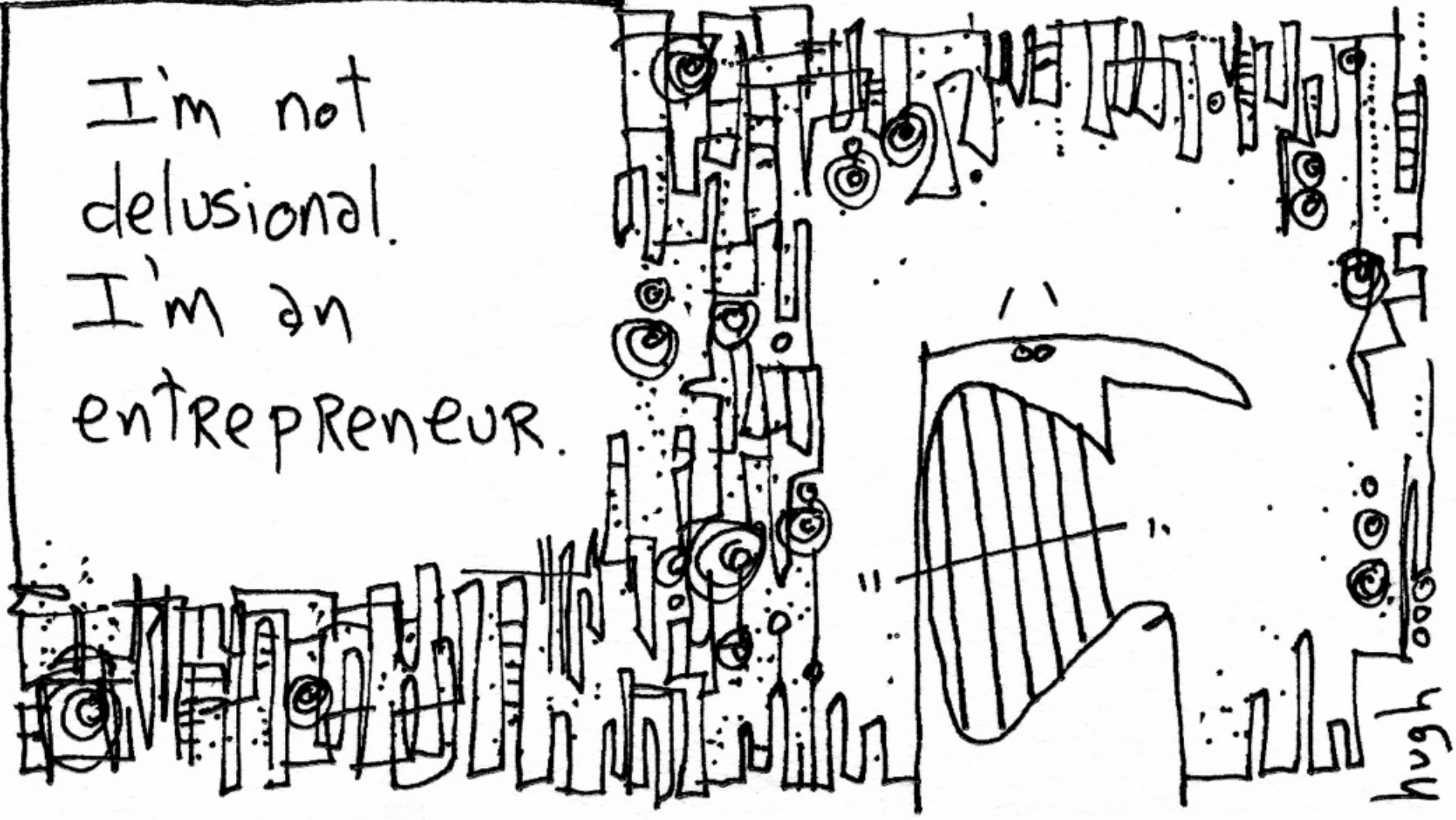
What's the secret ingredient?

Stanford's Secrets

- Flexible leave-of-absence policy
 - “The best part of Stanford is that you can leave Stanford. Once you're in the family, you're part of the family forever.” - **Tom Currier '13**
- Project-based learning
 - “You need lots of project classes that allow you to mix the course content with your own ideas while letting you maintain IP rights.” - **Joachim de Lombaert '09**
- Specific entrepreneurship resources (à la SSE Labs, OTL)
 - “For a university that's not Stanford in a location that's not Silicon Valley, making it easy for entrepreneurs to prosper is crucial.” - **Jay Borenstein**
- Forgiving attitude towards failure
 - The view of failure—that failure isn't final, or fatal—is an important aspect of the culture for an entrepreneurial ecosystem to develop.” - **Travis Kiefer '11**
- The best students in the world

Questions?

I'm not
delusional.
I'm an
entrepreneur.



hugh